
GLOBAL FREIGHT GROUP

A Worldwide Alliance of Hands-On Owners, Dedicated to Freight Forwarding And
Customs Clearance Service



CANDIDATE FOR MEMBERSHIP QUESTIONNAIRE

COMPANY NAME: _____

1. Having read the rules and regulations of GFG, what do you expect to achieve as a member of the organization?

2. Is there anything outlined in the rules and regulations of our organization that cause your company concern? If so, please explain.

3. Does your company have an exclusive arrangement or commitment with any other freight forwarder in any part of the world that would prohibit cooperation with GFG members? If so, please explain.

4. Are you aware of the various types of membership, (Observer, Aspirant, Affiliate and Full) their responsibilities and the costs involved?

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5. Is your company a member of any industry organisation or association whose aims and objectives are similar to the GFG? If yes, please list names of organisations or associations.

6. Please provide specific details as to the ownership of your company:

A. Is it privately owned? _____

If so, please give details of the shareholders, and their percentage shareholding.

B. Is it a subsidiary of a multi-national? _____

C. Is it a corporation? _____

D. How long has your company been in business? _____

7. Please provide details regarding your office and warehouse facilities.

A. Approximate size of warehouse _____

B. Proximity to airports / ports _____

C. Are such facilities bonded? _____

D. Number of staff members at each facility _____

E. Please give specific details as to your company's ability to generate sales.

F. The names of the individuals responsible for sales.

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8. Is your company a member of any of the following organisations?

If so, please provide:	<u>Length of Membership</u>	<u>Membership Number</u>
A. IATA member	_____	_____
B. FMC registered	_____	_____
C. FMC bonded NVOCC	_____	_____

9. What are the major areas that your company derives revenue from? Please give percentage breakdown.

A. Import Airfreight	_____ %	Export Airfreight	_____ %
B. Import Oceanfreight	_____ %	Export Oceanfreight	_____ %
C. Import Charters	_____ %	Export Charters	_____ %
D. Custom Brokerage	_____ %		
E. Storage	_____ %		
F. Other	_____		
	_____	_____	_____ %

10. What would you describe as the particular positives and negatives of your company?

Positives: _____

Negatives: _____

11. English is the principal language used for all communications with the GFG membership. Will this cause any problem with your staff in attending meetings, answering the telephone, handling correspondence, etc?

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12. What are the principle countries or areas that your company generates freight to or from? Please provide specific information.

13. Do you anticipate any difficulty in profit sharing on any business that is generated from a sales lead from another GFG member?

14. Do you understand that any agreement on profit sharing is agreed upon bi-laterally, and that the accounting for such agreement is a matter for the individual members involved?

15. Do you anticipate any difficulty in attending the required meetings of GFG as prescribed in the rules of the association?

16. Since your knowledge, involvement and exposure of GFG is somewhat limited at this time, do you have any thoughts as to how your company can and will contribute to the well being and future success of GFG?

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17. Would you have any objection to displaying the GFG logo on company letterhead, airway bills, business cards, etc?

18. Would you be prepared to serve as a Board Member, as a member of a sub-committee, or in any capacity that your expertise could best serve the GFG?

19. Please provide the following technical information regarding your company:

A. E-Mail Address: _____

B. Web Page Address: _____

C. Scanner: _____

D. Word Processing Software: _____

20. Please review the enclosed list of current Global Freight Group Members and list those members with whom you have conducted business.

21. Please provide your bank name and contact party that can provide us with financial information regarding your company.

22. Please provide the company names, personal contact names, telephone and email of three companies with whom you have worked regularly for at least one year so that we may contact them for references.

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23. Does your company have an insurance policy which covers errors and omissions / clerical error / professional liability? If so, what is the level of coverage?

24. Please attach a copy of your most recent fiscal year end Balance Sheet and Profit and Loss Statement.

25. Should the Board of Directors, in their final evaluation, accept your application for membership, are you in a position to attend our next meeting scheduled to be held in Colombo, Sri Lanka, from 23rd – 25th October 2011.?

Yes _____ No _____

Name of Person Completing Questionnaire

Title of Person Completing Questionnaire

Date